CALIFORNIA FREIGHT SALES

DETAILED SUMMARY OF INCREASED LABOR COST FOR RELOCATING DUE TO TRUCKKEE DITCH PROJECT

Calfreight's hourly rate we use for calculating haul rates is \$60.00 per hour for driver and tractor trailer. We calculate an additional 30 minutes per driver per day for being relocated offsite during the Truckee Ditch project which is \$30 per driver and truck per day. 18 drivers working each day comes to \$540.00, we are a 7 day a week operation (we pick up and deliver milk) so \$540.00 per day times an average 30 day month comes to \$16,200.00

Our mechanics spend on average 4 hours per day going back and forth from our shop to where our equipment is parked. Our mechanics are paid \$25.00 per hour plus a 40% payroll burden which equals \$35.00 per hour times 4 hours equals \$140.00 per day times a 30 day month equals \$4,200.00 per month.

We pay Peterbilt \$2,000.00 per month for space at their facility to park our equipment.

Total monthly additional cost for relocating equipment and staff:

\$16,200.00 Drivers and equipment

\$4,200.00 Mechanics

\$2,000.00 Rent for offsite parking

\$22,400.00 per month multiplied by five months (June, July, August, September and October)

\$112,000.00 for 5 months of relocating offsite due to the Truckee ditch project

Alan Williams

Terminal Manager

California Freight Sales

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